

Job Opportunity

Job Posting: FM-2012-01-01

Job Title: Sales Consultant

Position Type: Full Time

Description: Named one of Canada's 50 Best Managed Companies for 5 years in a row, DRIVING FORCE Vehicle Rentals, Sales and Leasing requires a customer oriented individual to join our used vehicle sales team in our Fort McMurray location.

Duties will include but are not limited to:

- Prospecting, networking, and generating new business
- Maintaining current customer base
- Liaison between manufacture and supplier on customer complaints
- Forecasts, goals and objectives

What we offer:

- Competitive base salary + Commission + Retention Bonus
- Demo Vehicle Program
- Group benefits; RSP Program after one year of joining our team
- On-going professional development of staff
- Social club (fun events); Recognition programs (\$\$'s in your pocket)

Qualifications:

- Proven track record in prospecting new clients
- Outside sales experience (commercial or automotive fleet experience preferred)
- A demonstrated enthusiasm for sales
- A reputation for delivering value by consistently exceeding customers' expectations

If you are proactive, team-focused and able to manage changing priorities, you will love the fast pace environment of our growing company.

Location: Fort McMurray

We thank all candidates for their interest, however, only individuals selected for an interview will be contacted. **Please forward a letter of interest and resume to:**

Human Resources
11025 – 184 Street
Edmonton, AB T5S 0A6
Fax (780) 481-4242 E-Mail: hr@drivingforce.ca

