

Job Opportunity

Job Posting: FM-2012-01-03

Job Title: Lease Account Manager

Position Type: Full-time

Description: Recognized as one of Canada's 50 Best Managed Companies 5 years in a row, DRIVING FORCE seeks a highly ambitious, enthusiastic, goal and customer oriented **Lease Account Manager** to join our team in in Fort McMurray.

As a Lease Account Manager, you will:

- Manage your own portfolio and create your own success;
- Have an enthusiastic sales approach in prospecting new clients;
- Be able to create/build an aggressive business development process;
- Have outstanding communication and relationship building skills.

What we offer:

- Competitive base salary + Commission + Retention Bonus
- Demo Vehicle Program
- Group benefits; RSP Program after one year of joining our team
- On-going professional development of staff
- Social club (fun events); Recognition programs (\$\$\$'s in your pocket)

- Qualifications:**
- Prospecting experience is essential with a solid book of business;
 - Success in outside sales;
 - Creative networking abilities;
 - Interest in automobiles and previous experience in the auto industry is an asset;
 - Goal-oriented; persevere to get results;
 - Strong motivation and entrepreneurial drive.

If you are proactive, team-focused and able to manage changing priorities, you will love the fast pace environment of our growing company.

Location: Fort McMurray, AB

We thank all candidates for their interest; only individuals selected for an interview will be contacted. **Please apply to:**

Human Resources

11025 – 184 Street
Edmonton, AB T5S 0A6
Fax (780) 481-4242

E-Mail: hr@drivingforce.ca

